



# Deep Seed Solutions

Beyond Technology

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## 1. INTRODUCTION

This Quality Manual provides guidance to Deep Seed Solutions employees regarding the company's Quality Policy.

It is grounded in internationally recognized quality standards, particularly those established by ISO 9001:2015, and is fully aligned with the company's core values, mission, and strategic objectives.

Its primary purpose is to ensure the consistent delivery of products and services that meet or exceed customer requirements – with reliability, security, and efficiency.

## 2. REFERENCES

- ASSOCIAÇÃO BRASILEIRA DE NORMAS TÉCNICAS. ABNT NBR ISO 9000:2015: Sistemas de Gestão da Qualidade - Fundamentos e Vocabulário. 3 ed. Rio de Janeiro: ABNT, 2015, 65 p.
- ASSOCIAÇÃO BRASILEIRA DE NORMAS TÉCNICAS. ABNT NBR ISO 9001:2015: Sistemas de Gestão da Qualidade - Requisitos. 3 ed. Rio de Janeiro: ABNT, 2015, 44 p.

## 3. DEFINITIONS

To ensure a consistent understanding and application of quality-related concepts across the organization, the following definitions apply:

- **Process:** A set of interrelated or interacting activities that transform inputs into outputs. The output may be a product, service, or result intended to fulfill a specific requirement.
- **Output:** The result of a process, which can be a tangible product, an intangible service, or a combination of both.
- **Register (Record):** A documented piece of evidence that confirms results achieved or actions performed. Registers support traceability and compliance and are considered objective evidence of conformity.
- **Work Instruction:** A detailed and specific description of how to perform a task or activity within a process. Work instructions are typically derived from organizational

knowledge and lessons learned and aim to ensure standardization and repeatability.

- **Policy:** A formal statement of the organization's intentions, principles, and commitments in a specific area. Policies provide high-level guidance for decision-making and behavior and are aligned with the organization's strategic direction.
- **Quality Management System (QMS):** The coordinated activities, policies, procedures, and resources needed to direct and control an organization with regard to quality.
- **Nonconformity:** A deviation from a requirement, standard, or expected outcome, whether related to a process, product, or system.
- **Corrective Action:** A step taken to eliminate the cause of a detected nonconformity or other undesirable situation, with the aim of preventing recurrence.
- **Continuous Improvement:** An ongoing effort to enhance products, services, or processes through incremental and breakthrough improvements, often supported by data analysis and innovation.

#### 4. DEEP SEED SOLUTIONS

Deep Seed Solutions is a Brazilian technology-driven company at the forefront of developing digital solutions for the energy industry.

Its strategic focus lies in enhancing capital project efficiency, supporting the low-carbon economy, and actively contributing to the global energy transition through innovation, data intelligence, and engineering excellence.

##### 4.1 Mission

The mission of Deep Seed Solutions is to make people's life easier.

##### 4.2 Vision

Becoming the premier one-stop-shop for offshore capital projects' digital simulations, addressing integrated engineering design for green, brown and hybrid fields; from the initial project appraisal to the concept select stage.

### 4.3 Values

**Envisioning** - We believe in the ability to envision market changes and technological trends as a core value to make the company adapted to face the challenges of the fourth industrial revolution. Based on continuous technological advancement, we are committed to develop solutions beyond technology to support society development and individual wellness.

**Efficiency** - Our business model is designed to ensure that each investment made by our shareholders, clients and partners will result in real value for all. Our management processes are based on the best global practices to ensure that all project, quality and financial KPI's will be accordingly achieved. We are passionate about the efficient use of resources, and our organizational structure is adapted towards the present industrial challenges and aimed at maximizing the return on investments.

**Client** - Due to the intense dynamism of modern engineering processes, the client's perspective guides our efforts to ensure that all their needs will be met. We are committed to identifying all explicit and implicit requirements, including the latent necessities that cannot be fulfilled with the solutions presently available on the market.

**Integrity** - Integrity, in the broad sense of the term, is the raw material of all relationships and products developed by the company. We value transparency in negotiations, and we are responsible for the compliance of laws, technical regulations and moral rules of the countries where we operate. In the development of our products and services, we follow strict quality management processes to ensure the quality linked to our brand.

**Accuracy** - The accuracy of the solutions that we develop allows us to be assertive in fulfilling the client's needs. We believe that accuracy is a fundamental pillar in the search for efficiency.

**Responsiveness** - We believe that the capacity of responsiveness is the key value to ensure our customers' competitiveness and it is the cornerstone of the fourth industrial revolution.

**Competence** - The ability to integrate several areas of expertise and the pursuit of excellence in the various competencies allow the construction of synergic and highly impacting solutions to the business of your client.

## 5. QUALITY PRINCIPLES & DSS

Deep Seed Solutions bases its quality management on the seven management principles highlighted by ISO 9001:2015, as follows:

### 5.1 CUSTOMER FOCUS

As it was described in the values topic, Deep Seed Solutions always lets the client's perspective guides its efforts to ensure that all their needs will be answered and exceeded.

Its internal clients' perspective is also essential to guide Deep Seed Solutions' efforts to ensure that its management is in line with its values and objectives.

Deep Seed Solutions is also committed to identify the client's latent necessities and develop solutions that will fulfill them.

### 5.2 LEADERSHIP

With the objective of establishing a unity of purpose and direction in the company, Deep Seed Solutions encourages leadership in all its levels of management.

It provides the necessary environment for the team members to achieve the company's objectives.

The employees have the authority to make decisions in their levels of management, and they are encouraged to do it. Those decisions must be aligned with the strategic objectives of the company and its values.

The board of Deep Seed Solutions prioritizes empowering its team members by always ensuring their autonomy and authority. To support this commitment, the management has defined a quality policy and established objectives for the quality management system that align with the organization's context and strategic goals.

### 5.3 ENGAGEMENT OF PEOPLE

Deep Seed Solutions believes that people are the major asset of a company, and their support is essential to the organization achieving its objectives.

Based on it, Deep Seed Solutions seeks to involve their employees in the company management, no matter which level they are.

Deep Seed places great importance on recognizing and valuing the efforts of its employees. Ensuring that team members feel their work is meaningful and deeply appreciated by the

company is crucial. This approach enhances team engagement with the organization's goals, ultimately supporting the delivery of outstanding value to its clients.

#### 5.4 IMPROVEMENT

In a global market where changes happen rapidly, Deep Seed Solutions recognizes that continuous improvement is essential for its development and for the competitiveness of its clients. The company adopts a proactive approach based on:

- Adoption of technological advances as a structuring part of its quality processes.
- Integration of active Artificial Intelligence (Agentic AI) solutions in operational data analysis and support for strategic decisions.
- Systematic use of the PDCA Cycle (Plan-Do-Check-Act) to validate and iterate improvements continuously.
- Constant evaluation of market trends and emerging technologies to anticipate innovation opportunities.

Active artificial intelligence is used as a lever for continuous improvement, allowing:

- Autonomous identification of process bottlenecks and suggestion of corrections.
- Predictive monitoring of systems and modules performance.
- Decision-making support based on real-time analyses and simulations.
- Reinforcement of a data-driven and innovation-oriented culture in internal processes and in the products delivered to the client.

This commitment to technological evolution and continuous improvement consolidates Deep Seed Solutions as a high-performance company, ready to respond with agility and precision to the demands of the market and its stakeholders. Responsiveness to change and foresight in identifying trends are regarded as crucial aspects of Deep Seed Solutions' improvement process.

#### 5.5 EVIDENCE-BASED DECISION MAKING

Awareness of the uncertainty level present in the complex decisions, Deep Seed Solutions seeks to base its decisions on reliable information, validation, and data analysis.

Based on that, it is essential that those data and information be reliable and correct, besides to be correctly documented.

## 5.6 RELATIONSHIP MANAGEMENT

Deep Seed believes that its relationship with the stakeholders must be correctly managed, in a sustainable way, because they are essential to the company management.

Deep Seed Solutions is dedicated to fostering robust partnerships with its stakeholders, prioritizing the collective growth and development of all parties involved.

## 5.7 PROCESS APPROACH

Deep Seed Solutions develops its business based on a process approach. This method has the objective of ensuring the development, improvement, and efficacy of quality management, as recommended in ISO 9001:2015.

The clients' necessities guide Deep Seed Solutions' efforts to ensure that all their needs will be met.

To be sure that all the clients' requirements will be fulfilled, Deep Seed believes that all its processes are interrelated and important to elevate the service and products delivered.

Deep Seed manages its processes through the PDCA Cycle, an important management tool, composed of four steps: Plan, Do, Check, and Act.

The PDCA Cycle is applied continuously, to promote systematically the constant improvement of the organization and its processes, as can be seen below:

**Plan:** The planning step is realized by the person responsible for the process, with the contribution of his/her team, always considering the Deep Seed Solutions' values and the client's necessities. The goals and objectives are established at this step.

**Do:** The process is done, in the second step, following the planning that was previously done. The necessary training is realized in this step.

**Check:** The monitoring of the process and its measure are done in the third step, using the Key Performance Indicators (KPI) related in comparison with the objectives previously established.

**Act:** In the last step, the corrections that are necessary for the organization to achieve its objectives are made as well as the possible improvements.

## 6. QUALITY MANAGEMENT SYSTEM

The Quality Management System of Deep Seed Solutions is structured in alignment with ISO 9001:2015. This section defines its scope, the internal and external context that shapes it, the interested parties whose requirements are pertinent to the QMS, the formal commitments of the Top Management, and the framework for establishing the Quality Objectives.

### 6.1 Scope

The Quality Management System of Deep Seed Solutions applies to the development, qualification, commercialization, and support of proprietary digital products for the energy sector, as well as to the related engineering consultancy and technical support services, with a particular focus on offshore capital projects, energy transition initiatives, and decarbonization technologies.

The Quality Management System covers all activities carried out at the company's offices and remote workplaces, and applies to all employees, contractors, and partners acting on behalf of Deep Seed Solutions.

### 6.2 Context

With the objective of determining internal and external issues that affect the organization and its purpose, Deep Seed Solutions has decided to observe and analyze the following subjects.

#### 6.2.1 External Context

Deep Seed Solutions analyzes its external context using the PESTEL, organized in six macro-environments. The dominant vectors identified for the 2026-2028 primary horizon (extended to 2030) are summarized below. The complete analysis, including supporting facts, sources, prioritization matrices, is maintained as separate documented information (01-0000-QMP-RG-P-004-01).

**Technological** — Most material vector. The accelerated maturation of generative AI is reshaping both client expectations regarding engineering software and the competitive pace of the sector. Deep Seed Solutions operates within a 12 to 18-month window to consolidate

its position as an orchestration platform specialized in offshore engineering, before incumbent players (SLB, Aveva, Halliburton) close this offer as an integrated package. The pressure of frontier AI on the company's portfolio is selective rather than homogeneous and demands differentiated responses by product layer.

**Political, Legal and Regulatory** — Risk and opportunity. The simultaneous convergence of three regulatory frameworks — the EU AI Act (full application for high-risk systems by 2027), the Brazilian AI bill (PL 2338/2023), and cybersecurity and data protection requirements (NIS2 in the European Union, LGPD in Brazil) — creates, for software suppliers with AI components serving critical energy infrastructure, a compliance cost that can act as either a market entry barrier or a competitive differentiator, depending on the company's anticipation.

**Economic** — Favorable. The investment cycle in deepwater offshore is structurally favorable through 2028-2030, with Petrobras, Aker BP, PETRONAS and Galp sustaining continuous demand for Deep Seed Solutions' products. The most intense window concentrates in 2026-2028. The most material economic risk is not macroeconomic, but the concentration of revenue in a small number of anchor clients, which is being mitigated through progressive diversification of the client base.

**Demographic** — Favorable. The imminent retirement of approximately half of the upstream workforce by 2030, combined with the historical decline in petroleum engineering enrollment in Brazil, transforms software that codifies technical knowledge into a strategic priority for operators — not merely as an efficiency tool, but as a condition of operational continuity. Internally, the global competition for Brazilian technical talent affects Deep Seed Solutions itself and requires structured retention efforts.

**Social and Cultural** — Favorable. The environmental, social and governance agenda of client operators has moved from a peripheral reputational concern to a central procurement variable, generating direct demand for carbon measurement, CCUS and offshore renewables tools — products already available in Deep Seed Solutions' portfolio. In parallel, Generation Z increasingly avoids careers associated with the oil and gas label, which reinforces the company's positioning as a technology firm dedicated to energy transition.

**Natural** — Opportunity. The energy transition, in all IEA scenarios, maintains pre-salt and deepwater offshore as economically competitive segments, and adds CCUS, CO2-EOR and

offshore wind as scale markets convergent with modules already developed by Deep Seed Solutions. On balance, this environment represents more opportunity than threat.

### 6.2.2 Internal Context

Deep Seed Solutions considers some internal aspects essential to achieve its purpose, as follows:

**Values.** Deep Seed Solutions' values, formally established in Section 4.3 of this Policy, were carefully chosen and are aligned with the most important aspects to the success of the company and its stakeholders. They are essential to lead the decisions that are taken by employees and management at all levels, and they constitute the ethical and operational reference for the development of products and services, for relationships with clients and partners, and for internal governance.

**Culture.** Deep Seed Solutions cultivate a culture of technical excellence, continuous development, and innovation. Employees are encouraged to develop their full potential and are empowered to make decisions within their areas of responsibility, with the support needed to deliver high-value products and services to clients.

**Knowledge.** Deep Seed Solutions' workforce combines deep technical expertise in offshore engineering, oil & gas, energy transition, software development, and artificial intelligence. This multidisciplinary knowledge base allows the company to address complex problems at the intersection of these domains.

A complementary analysis of internal strengths and weaknesses, applying the SWOT methodology, is maintained as separate documented information (01-0000-QMP-RG-P-005-01).

### 6.2.3 Risks and Opportunities

Based on the analysis of its internal and external context and of the requirements of interested parties, Deep Seed Solutions determines the risks and opportunities that need to be addressed to give assurance that the Quality Management System can achieve its intended results, enhance desirable effects, prevent or reduce undesired effects, and pursue improvement.

The identification and assessment of risks and opportunities are supported by the company's SWOT analysis and PESTEL analysis, maintained as separate documented information and

referenced by this Policy. Actions to address risks and opportunities are planned and integrated into the QMS processes.

### 6.3 Interested Parties

Deep Seed Solutions has determined the interested parties relevant to its Quality Management System and the requirements of these parties that are pertinent to the QMS, as presented in the table below.

Interested Party	Pertinent Requirements
Clients	Conformity with contractual technical specifications; timely delivery; confidentiality of shared information.
Stakeholders	Compliance with applicable laws and regulations; alignment with the company's strategic direction.
Employees	Safe work environment; clarity regarding responsibilities and authorities; fair compensation.
Suppliers and Strategic Partners	Clear definition of technical and commercial requirements; timely payment; respect for contractual obligations.
Regulatory and Certification Bodies	Compliance with applicable legal, statutory, and regulatory requirements; conformity with ISO 9001:2015; availability of objective evidence of conformity.

### 6.4 Top Management Commitments

Deep Seed Solutions establishes the following Quality Policy as the formal expression of its commitment to quality. The Policy is appropriate to the purpose and context of the organization and provides the framework for setting and reviewing the quality objectives. Through it, Top Management commits to:

- satisfy all applicable requirements, whether customer, statutory, regulatory, or defined by the organization;
- continually improve the effectiveness of the Quality Management System;
- pursue customer satisfaction by identifying explicit and latent needs and delivering solutions that meet or exceed them; and

- provide the leadership, resources, and competent people needed to achieve the quality objectives.

These commitments are mandatory references for all decisions, processes, and behaviors within Deep Seed Solutions, and serve as the foundation for the establishment, monitoring, and review of the quality objectives described in Section 6.5.

This Quality Policy is maintained as documented information, is communicated and understood within the organization, and is made available to relevant interested parties, as appropriate.

### 6.5 Objectives

Deep Seed Solutions have been conceived based on the vision of structural change towards the way we use technology, in which technology must be an integral part of the engineering processes. The company believes that the efficient use of resources and the maximization of the value of an investment can be achieved by combining technology and data intelligence with outstanding technical competence and expertise in the target industries, allowing the accurate identification of the customer's true needs and the development of solutions that go beyond technology.

In alignment with ISO 9001:2015, the Top Management of Deep Seed Solutions provides the framework for establishing, monitoring, and reviewing the Quality Objectives that derive from this Policy. These objectives are established at relevant functions, levels and processes of the organization, and are measurable, consistent with this Policy, communicated to the relevant personnel, and updated as appropriate.

In line with this framework and consistent with the company's strategic direction, Deep Seed Solutions establishes the following overarching Quality Objective:

To consistently achieve and sustain the product quality standards set by the organization, as measured by the Key Performance Indicators described in Section 11, through well-structured processes leveraging the integration of Artificial Intelligence as a strategic enabler.

The planning to achieve the quality objectives defines, for each objective: what will be done; the resources required; the responsible function or person; the deadline for completion; and how the results will be evaluated.

## 7. ORGANIZATIONAL STRUCTURE

Our team is composed of a board with advanced knowledge and experience in Oil & Gas sector, projects, and business administration, including:

- Leandro Basilio - Chief Executive Officer and Founder of Deep Seed Solutions
- Celso Noronha - Founder of Deep Seed Solutions
- Mariana Amui - Founder and Partner of Deep Seed Solutions
- Hugo Camerini - Partner of Deep Seed Solutions
- Maria Luisa Paiva de Abreu – Chief Business Officer and Partner
- Priscilla Badega Machado – Chief Operating Officer and Partner

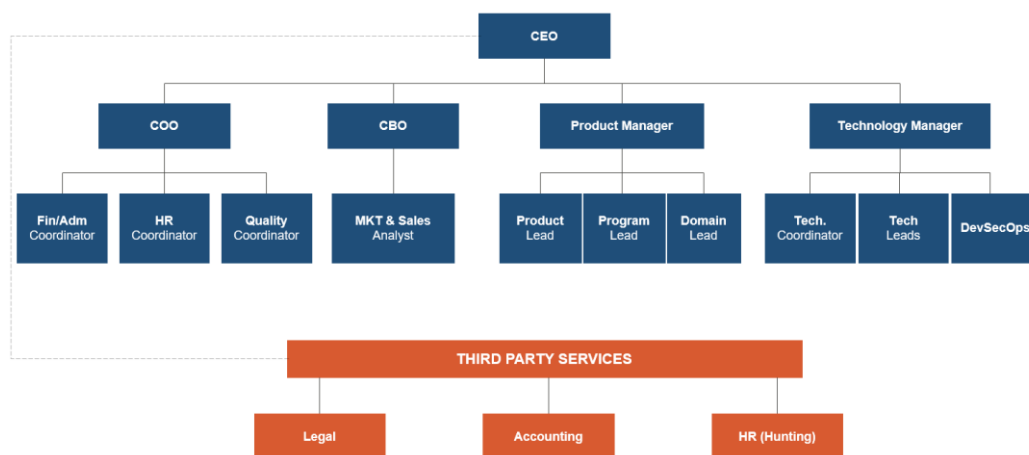
It is also composed of highly skilled and visionary professionals, into different areas of knowledge, such as:

- Product Management
- Technology
- Business
- Operations

Deep Seed Solutions also counts with an ad-hoc administrative support composed of:

- Legal
- Accounting
- HR (Hunting)

The Organizational Diagram can be observed below:



### Responsibilities and Authorities for the Quality Management System

Top Management ensures that the responsibilities and authorities for relevant roles within the Quality Management System are assigned, communicated, and understood. The Chief Operating Officer is responsible for ensuring that the QMS conforms to the requirements of ISO 9001:2015 and for reporting on its performance and on opportunities for improvement to Top Management. The Quality Coordinator maintains the QMS documented information, coordinates internal audits, and monitors corrective actions. Area leaders ensure that their processes deliver the intended outputs and promote customer focus, and all employees are responsible for the quality of their activities and for reporting nonconformities. The assignment of these responsibilities does not relieve Top Management of its accountability for the effectiveness of the QMS.

## 8. DOCUMENT LANGUAGE

The Deep Seed Solutions' quality documents are divided into working areas, and they are written in English or Portuguese, based on the requirements of those areas.

The areas that have a connection with external customers have its documents written in English, in view of the global nature of Deep Seed Solutions' business.

The internal areas have its documents written in Portuguese, to facilitate the workflow and the comprehension of the employees. However, considering that we have an office in Houston, it is suggested that the writing of documents in English be prioritized when it is expected a global coverage and/or when there is any expectation to be shared with international clients and partners, as the case with the current document.

## 9. COMMUNICATION

The documents related to quality management are saved in the Deep Seed Solutions server and all the collaborators have access to them.

Every time a quality document is created or reviewed; the person responsible for editing it must inform the related people by e-mail.

On the same way, when there is a new event about quality management, as a meeting, for example, the related people must be informed by e-mail.

At least once a year, the executive board holds a strategic meeting, where aspects of quality management, as well as important subjects related to business and the effective way to achieve strategic goals.

### **Management Review**

The annual strategic meeting referred to above constitutes the management review of the Quality Management System. The review considers, as a minimum, the following inputs: the status of actions from previous reviews; changes in internal and external issues and in the needs of interested parties; information on QMS performance, including customer satisfaction, the extent to which quality objectives have been met, process performance and conformity of products and services, nonconformities and corrective actions, monitoring and measurement results, and audit results; the adequacy of resources; the effectiveness of actions taken to address risks and opportunities; and opportunities for improvement. The outputs include decisions and actions related to improvement opportunities, any need for changes to the QMS, and resource needs. The results of the review are retained as documented information.

### **Internal Audit**

Deep Seed Solutions conducts internal audits at planned intervals, at least annually, to verify whether the Quality Management System conforms to the organization's own requirements and to the requirements of ISO 9001:2015, and whether it is effectively implemented and maintained. An audit programme defines the frequency, methods, responsibilities, and reporting, taking into account the importance of the processes and the results of previous audits. Auditors are selected to ensure objectivity and impartiality, and do not audit their own

work. Audit results are reported to the relevant management, and any nonconformities identified are addressed through corrective action.

### Nonconformity and Corrective Action

When a nonconformity occurs, including any arising from complaints, Deep Seed Solutions reacts to control and correct it and deals with its consequences. The need for corrective action is evaluated by analyzing the nonconformity and its causes and by determining whether similar nonconformities exist or could potentially occur. Corrective actions appropriate to the effects of the nonconformity are implemented, their effectiveness is reviewed, and the QMS is updated as necessary. Nonconformities and the actions taken are retained as documented information as objective evidence of the results achieved.

## 10. AREAS AND RELATED QUALITY DOCUMENTS

Deep Seed Solutions is divided into working areas (disciplines), according to the subject and fields of knowledge. Currently, the company is distributed in the following areas:

- Operations
  - Quality
  - Finance and Administration
  - Human Resources
- Business
  - Marketing and Sales
- Product Management
  - Product Development
  - Program Management
  - Domain Expertise
- Technology
  - Software Development
  - Technical Coordination

- Tech Leadership
- DevSecOps
- Third Party Services
  - Legal
  - Accounting
  - HR (Hunting)

Each one of these areas has its own policies, processes, work instructions, and registers. The structuring documents are listed in the following register: 01-0000-QMP-RG-P-002-01.

## 11. KEY PERFORMANCE INDICATORS

Deep Seed Solutions uses Key Performance Indicators (KPIs) to measure its business and important subjects that influence the strategic planning of the company.

Each one of these KPIs has an owner, a person who is responsible for setting, monitoring, and reporting on it.

The KPIs are classified in ranges of performance:

- Green: the target was achieved or exceeded;
- Yellow: the performance is below the target;
- Red: the performance is significantly below the target.

The necessary actions will change based on the performance of the KPI.

It is possible to view some of these KPIs below:

**Customer Satisfaction:** To measure customer satisfaction, Deep Seed analyzes the answers to the Client Satisfaction Questionnaire. The goal is to keep at least 90% of the answers to this questionnaire as "Totally Satisfied". If this target is achieved, the KPI is in the green range. If these answers stay between 89% and 70%, the KPI is in the yellow range. Below 70%, it is the red range.

The evaluation is done in every questionnaire answered.

This KPI also helps the company to collect information to understand what can be improved, based on the customer's view.

The person responsible for this KPI is the COO.

**Release Qualification:** The qualification team monitors and measures KPIs after each product release. The number of bugs in the qualification phase and in production is evaluated. There is a dedicated sheet to document the KPIs and the respective code is in the structuring documents register 01-0000-QMP-RG-P-002-01.

The positions responsible for this KPI are the Quality and Technology Coordinators.

**Number of Winning Proposal X Number of Proposals Submitted:** The company analyzes the number of proposals that were submitted and the number of winning proposals. The goal is that 30% of the proposals submitted be winners. If this target is achieved or exceeded, the KPI is in the green range. Between 30% and 10%, it is in the yellow range. Below 10%, the KPI is in the red range.

The evaluation must be carried out at least once a year.

The person responsible for this KPI is the CBO.